

Positive Lessons Learned Post-Pandemic

- ▶ *We're showing what's possible at the intersection of great business strategy and profound care for people*

- ▶ **Speaker**
Neal McConnellogue, President
- ▶ **Company**
BW Papersystems



1,650 Team Members

ABOUT BW Papersystems

▶ Combination of Brands

Corrugated Industry
MarquipWardUnited
K&H
VortX
Curioni

White and Specialty Paper
WillPemcoBielomatik
SHM Wrapmatic
Kugler-Womako
Zerand

▶ Equipment

Corrugators
Starch Mixing Systems
Rotary Die Cutters
Flexo Folder Gluers
Twin Box Slitters

Folio & Cut-Size Sheeters
Ream Wrappers
Passport Machines
RFID Reel to Reel Converting
Web-fed Platen Die Cutters



Agenda

What has changed in a post pandemic world?

Pandemic Made Us Pause



World has Suffered
Lives have been Impacted
Economic Environment Changed

- ▶ **Need for Essential Workers**
- ▶ **Change in Communication**

|| 2020



Managing Director of BWP Asia



Eddie Mun

Positivity and Perspective from a Truly Human Leader

”
Pause
in Life

- ▶ Appreciate Family, Friends and Co-workers
- ▶ Appreciate Nature
- ▶ Appreciate Essential Workers



Barry-Wehmiller channel

Meet The Team

OPEN for business and committed to the SAFETY of our team members, customers, vendors, and communities

Safety First



Operations
Team



Field Service
Team



Shipping
Team



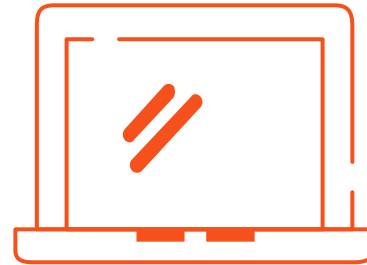
Production
Team



24/7 Support
Team



New Ways of Connecting



Web Conferencing



E-mail



Mobile Video Calls



Video Conferencing

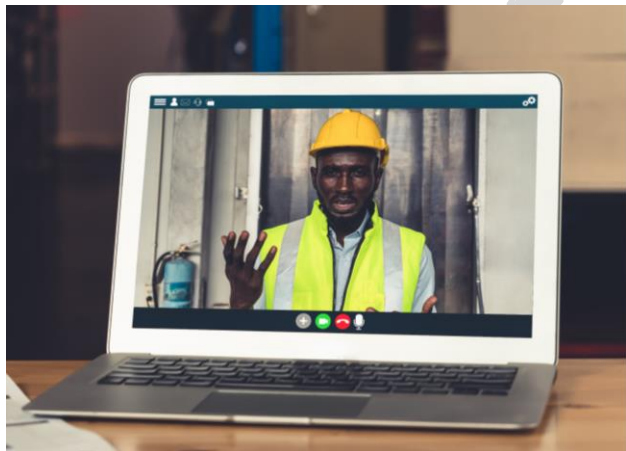
Services

Live virtual meetings

Team Members + Customers Staying Connected + Social Distancing



→ Requested Factory Acceptance Test
Travel was Impossible



Virtual Connection



→ Collaborated created LIVE test
Met clients needs

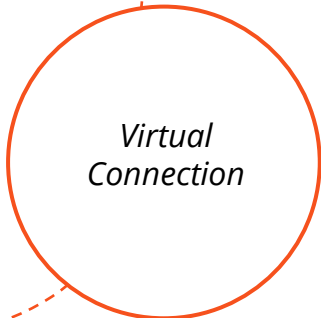
Services

Live virtual meetings

Team Members + Customers Staying Connected + Social Distancing



→ **Complete Corrugator Start-Up**
Travel was Impossible



→ **Collaborated to Activate Corrugator**
Coordinated operations, engineers,
and translators



LESSON

Face-to-Face interaction leads to a sense of community and camaraderie

Creative connections provided another channel to communicate that is convenient, saves time, and can create an enhanced client experience

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THANK YOU

