



# Chicago Tappi

**TUESDAY, November 5, 2019**  
**"Box Making...Fine Tuning the Process"**

**Program Fee**

\$100 for Suppliers  
\$75 for Converters

**Register Online**

**Social Hour**

Begins at 5:00 p.m.

**Dinner/Evening Program**

Dinner at 6:00 p.m.  
Program at 6:45 p.m.

**Location/Reservations**

Marriott Oak Brook  
1401 West 22<sup>nd</sup> Street  
Oak Brook, Illinois  
For hotel reservations:  
800-228-9290 or  
marriott oakbrook.com

**Chairman**

John Semenske  
715-339-2191  
Cell: 630-215-6130

**Program Chairman**

Dan Dolehide  
331-442-0021

**Membership**

Dennis Kaiser  
815-521-1752

**Tabletop Sponsors**

Phil Eads  
815-395-9603

**Front end processes and information**

*At least half of the work on a job is done before the first sheet goes through the press.*

**Sales involvement –**

*What do we need to know to make sure we quote correctly  
What information we need to ensure expectations are level*

**Customer Service –**

*How much does customer service need to know? What is the best way to teach them?*

**Pre-press and graphics - In house - we own what goes on our machines!**

**Work with the crews -**

*External pre-press at the plate maker  
Coordination between plant and plate maker*

**Partnerships – Plates – Paper – Ink - Dies**

**Fingerprints - what we need to know about what we can do.**

**Print champion – Is this a full time job?**

**Just because we can, doesn't mean we should**

**The Speakers**

**Geoff Roznak**, Geoff spent 36 years in the corrugated industry in varied roles...working on the plant floor, structural design, customer service, quality manager (when plants were first certifying to ISO 9000 standards) and high end direct print on corrugated. His experience was in both integrated and independent converters.

**Peter Murphy**, Peter has 45 years in the Corrugated / Display business.

**Register Online**

**or complete the form below and mail to:**

**TAPPI Attn: Kristi Ledbetter, 15 Technology Pkwy South, Peachtree Corners, GA 30092**

**or email form to [kledbetter@tappi.org](mailto:kledbetter@tappi.org)**

\_\_\_\_\_ Evening dinner/program (number attending) \$100.00

Company: \_\_\_\_\_

Name(s): \_\_\_\_\_

Telephone \_\_\_\_\_ Email \_\_\_\_\_

Charge (total due) \$ \_\_\_\_\_ to: Credit Card Number \_\_\_\_\_

exp.date \_\_\_\_\_ security code \_\_\_\_\_ billing zip \_\_\_\_\_

\_\_\_\_\_ Check Enclosed \$ \_\_\_\_\_ payable to: TAPPI \_\_\_\_\_ Pay Onsite

**Mark your calendar!**

*Our next meeting is*

**January 7, 2020**

**What's New in  
Corrugated?**

Marriott Oak Brook  
Oak Brook, IL